

Discount codes – promotion – voucher

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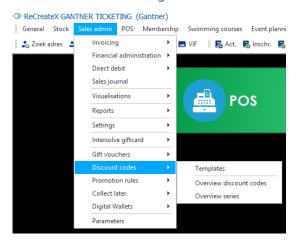
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1 General

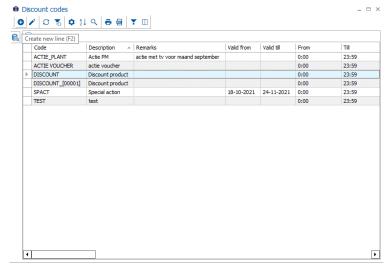
In Recreatex, it is possible to create fixed and unique discount codes. These can then be applied to the POS, self-service kiosk, Web shop, and mPOS. Discounts can be an amount or a percentage. Below, you can find an explanation on how to create these discount codes.

2 Creating a template

Via the Sales admin - Discount codes/vouchers - Templates menu, the various discount code templates can be created and managed.



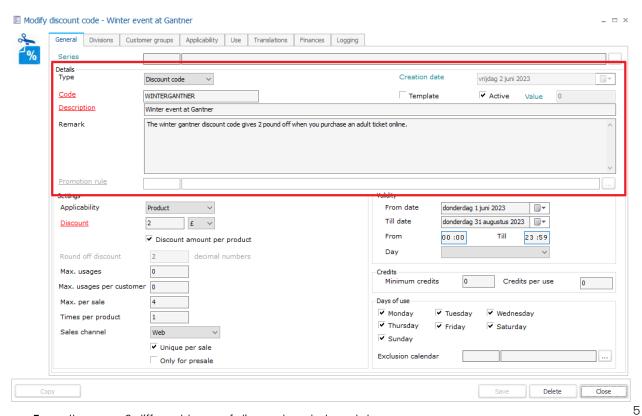
In the overview screen, press F2 to create a new discount code template.



When creating the new discount code, various options determine the validity. Define where, who, when ... the discount code can be used.



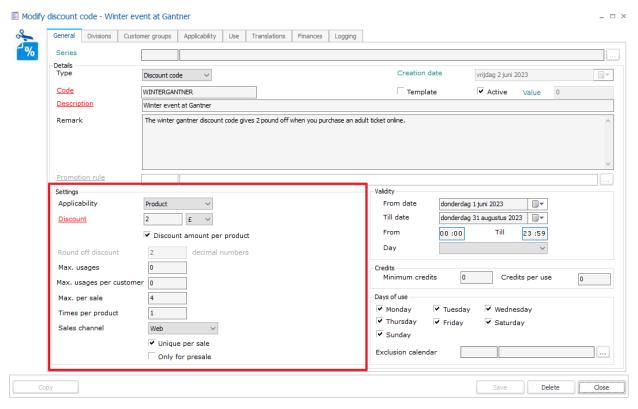
2.1.1 Details



- Type: there are 3 different types of discount code templates;
 - o Discount code
 - An amount or percentage discount is given.
 - Voucher
 - A product is given upon return of the voucher.
 - o Promotion
 - A promotion rule is applied but only after entering a code.
- Code & Template: This field is mandatory and can be used in two ways.
- If "Template" is not checked, then the code field is the discount code that you can use to redeem the discount. If "Template" is checked, you can no longer use the code as a discount code; you use the template as a base to generate a series of unique discount codes.
- **Description**: this is the description of the discount. It is also visible to the customer in some cases.
- **Remark**: This space can be used internally to describe the discount code.
- Active: By unchecking "Active", the discount code can be disabled for use.
- **Promotion rule:** This option can only be used if the type is set to promotion and must be entered. Next to this promotion rule, the promotion's condition should be set.



2.1.2 Settings

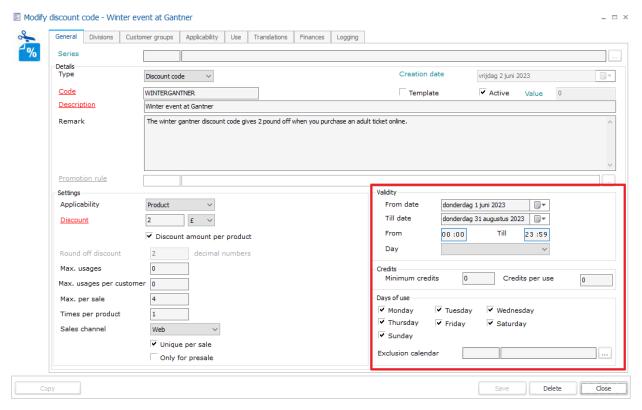


- **Applicability**: there are 3 different types of applicability:
 - Transaction
 - When selecting transaction, discounts will be applied to the transaction total.
 - Product
 - When selecting "product", the discount will be applied to a specific product that the customer has chosen and that also meets the applicability condition.
 - Product price type
 - This option offers a wider option to calculate a minimum quantity. Here, the customer will only receive a discount if the desired quantity is met.
 - This option also offers the possibility to offer discounts only for specific prices or price groups of Exhibitions, Facility rental, Activities, and ticketing events.
- **Discount:** The discount consists of two fields; a value field and a % or £ option. If £ is chosen, the value in the preceding field will be a monetary value given as discount. If % is entered, then a percentage discount will be given equal to the value in the field.
- **Discount amount per product:** If this option is enabled, Recreatex will discount the maximum number of articles allowed. If it is disabled, only 1 line will be discounted.



- Max. usages: allows you to specify how many times the discount code can be used. Once this number is reached, the discount code will no longer be active. If the number of usages should be unlimited, then 0 can be entered.
- Max. usages per customer: Recreatex can record how many times a customer has used the same
 discount code. This requires that a customer has been entered at the time of the sale; for
 example, this does not work for <u>quest</u> purchases online. If this not restricted, then 0 can be
 entered.
- Max. per sale: This allows you to specify how many articles in one sale can be discounted. This can also be an addition over several articles, if allowed.
 If there is no limit, then 0 can be entered.
- **Times per product:** This allows you to specify how many times the same article can be discounted when entering the discount code. If 0 is specified, no restriction is applied.
- Sale channel: there are 4 options choices for sales channels:
 - o Empty: can be sold everywhere.
 - o Counter: located at the Recreatex POS
 - o Vending machine: this is the Selfservice kiosk.
 - o Internet: all sales via the API, including mPOS and Web shops.
- **Not cumulative with other discounts:** If this option is enabled, this discount code cannot be applied in a transaction in which another discount code has also been used.
- **For presale only:** created specifically for seated ticketing. This applies to the pre-sale of theatre performances, but this function is outdated and does not work in compliance with the new requirements.

2.1.3 Validity



- From Date: this is the date from which the discount code is usable.
- Till date: the discount code is redeemable until this day.
- From: you can specify the "from" and "to" time for the validity of the discount code.
- Day: if required, 1 day of the week on which the discount code can be redeemed can be chosen here
- Credits: is created specifically for credit saving in combination with seated ticketing purchases.

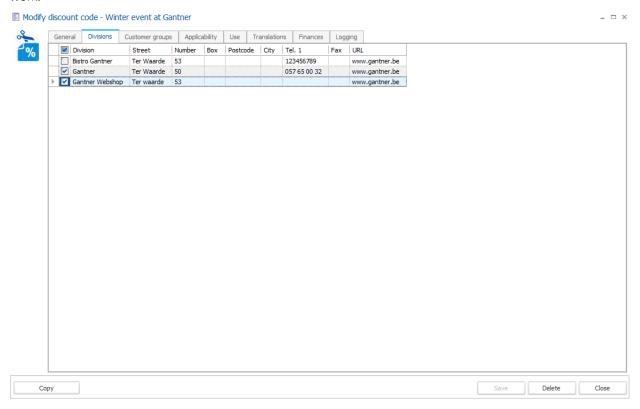
 Here you can set the minimum amount of credits at which the discount code can be used as well as how many credits should be deducted from the customer when using the discount code.
- Days of use: Here you can specify whether the chosen date of the product falls on one of these days of the week. If the respective day is turned off, the discount code will not work.
- **Exclusion calendar**: it is possible to indicate excluded days or an excluded period on a calendar on which the discount code cannot be applied.

For example, the discount code may not be used for tickets purchased for a Sunday visit.



2.2 Explanation tab "divisions"

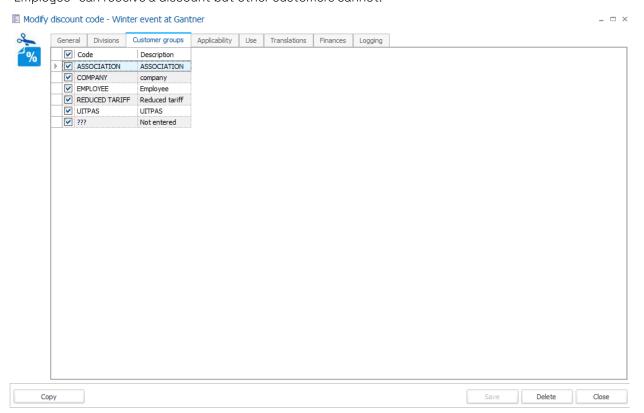
The "Divisions" tab displays all divisions. At least one division must be enabled for the discount code to work.



If there are several divisions, by selecting the right one, the discount code can be used in company A but not in company B.

Always check the web shop's division if you wish to use the discount code online.

This tab specifies all created customer groups as well as undefined customers under "???". If customers are divided into customer groups, you can specify that, for example, customers in the customer group "Employee" can receive a discount but other customers cannot.



Important: customers not assigned to a customer group fall under the option "???". These include guest purchases or anonymous customers who do not create an account on the Web shop.

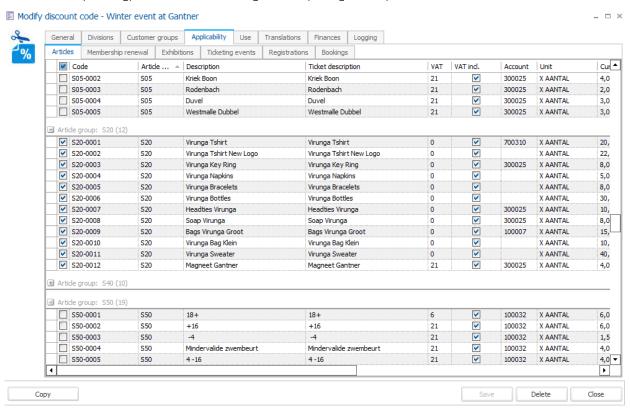
At least 1 selection must be made for the discount code to work. If no customer group is ticked, the discount code will not work.



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2.4 Explanation tab "applicability"

Within the Applicability tab, you can specify for which product the customer will get a discount, or if the discount template type is set to Voucher, you can specify which product the customer can receive.



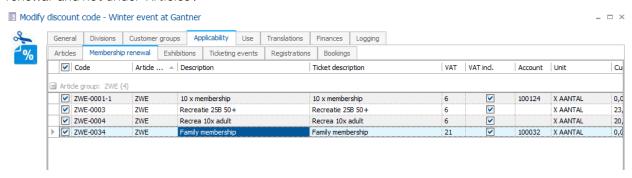
The Applicability tab is only visible if the type of the discount template is set to Discount code or Voucher. When choosing promotion, all conditions are defined within the promotion rule to which the discount applies.

As shown in the above example, multiple products can also be enabled.

If the customer has one of these products, a discount will be applied to these.

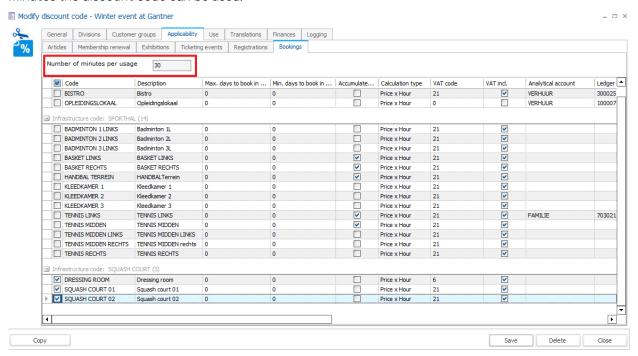
Depending on the settings (Section 2.2.2), you will also get a discount on the second product if you purchase it simultaneously.

It is also very important to remember how the article is set up. If it is an admission ticket (of which 'Membership' is checked under the tab 'Types'), you must check the article under the tab 'Membership renewal' and not under 'Articles'!



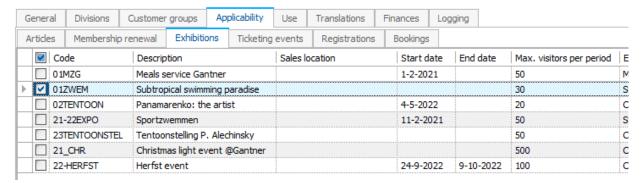


What is new since version 7.5.0.0.: Facility bookings now include the option to define for how many minutes the discount code can be used.



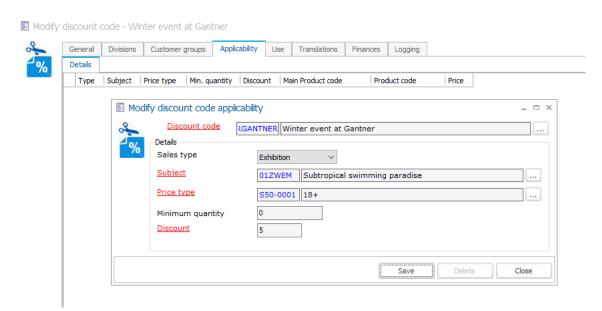
Note: under the 'Articles' tab as well as the 'Membership renewal' tab, you can see the price articles linked to your exhibition. However, it is useless to create a discount code for example for an adult ticket sold to an exhibition. The discount code will NOT work!!!

If you wish to use a discount code for an exhibition, it will apply to the whole exhibition.



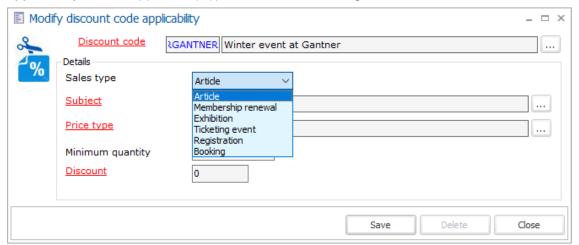
To set up a discount for specific tickets within an exhibition, select Product price type under "Applicability" under the 'General' tab (see 2.1.2 Settings). This allows you to define a 'sales type' which the discount is applicable within, for example, an exhibition sale. This is because multiple 'price types' can be specified within an exhibition, but it may not be desirable to allow discounts on all price types.





The 'Applicability' tab will now remain empty; a new applicability can be entered using the F2 key.

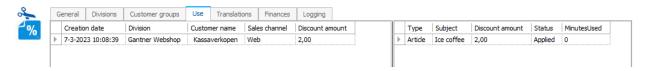
• Applicability: several applicability types can be selected, e.g. Exhibition.



- **Subject**: the effect of the subject depends on the choice made under Applicability. If the Applicability exhibition is chosen, the subject will give an overview of the available exhibitions.
- Price type: In the above example, the price type will show the prices available for the selected
 exhibition.
- Min. quantity: Optionally, it can be specified that the customer must purchase a minimum number
 of products of the relevant price type. For example, a discount is only granted when purchasing a
 minimum of 2 Adult tickets.
- **Discount**: How much discount is granted. Depending on the settings (Section 2.2.2), this will be a percentage (%) or monetary value (£).

2.5 Explanation tab "use"

In the 'Use' tab you can track the use of the discount code; who has used this code and when.





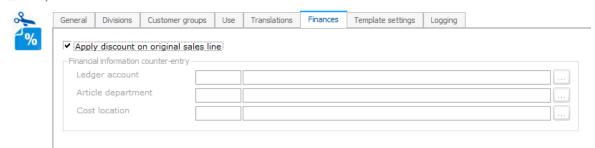
2.6 Explanation tab "translations"

Via F2 (or right-click \rightarrow new), it is possible to add translations to the voucher code. This can be useful for possible voucher use, so that the voucher is displayed online translated for the customer.

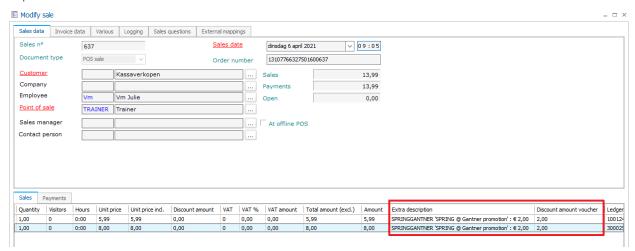
2.7 Explanation tab "finances"

On the 'Finances' tab, you can select whether to apply the discount code to the original sales line.

Modify discount code - Discount code Gantner



Sales then look as follows: All financial settings of the article to which the discount code was applied are kept.



If separate finance data needs to be used for accounting, it is possible to complete this. Check with accounting if this is required.

Modify discount code - Discount code Gantner



The sale is then provided with an extra line per discount code containing the correct financial details that were set on the discount code.

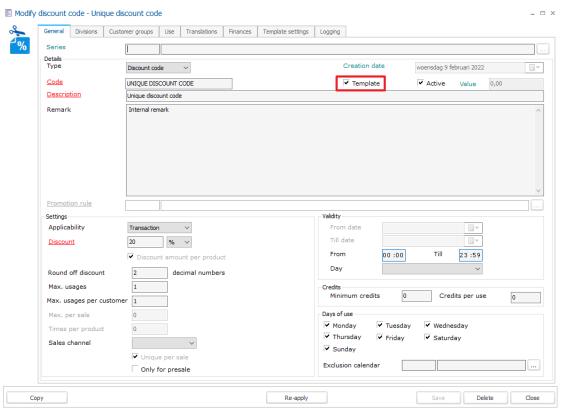




3 Creating unique series of discount codes

In order to create discount codes in a series, a discount code template must first have been created in which the validity is specified, see Section 2.

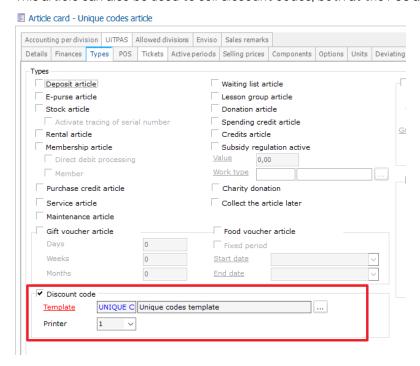
Here, the 'Template' checkbox must be checked, see Section 2.2.1.



Generating unique discount codes requires an article linked to the relevant template.

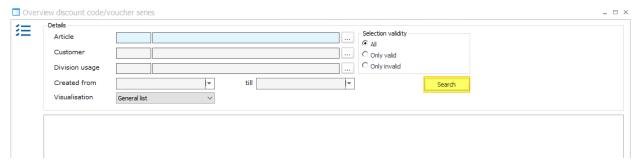
Create a new article and, on the 'Types' tab, select the created discount code template.

This article can also be used to sell discount codes, both at the POS and later through the created series.





From the Sales admin - Discount codes - Overview series menu, created series can be searched or new series can be created.

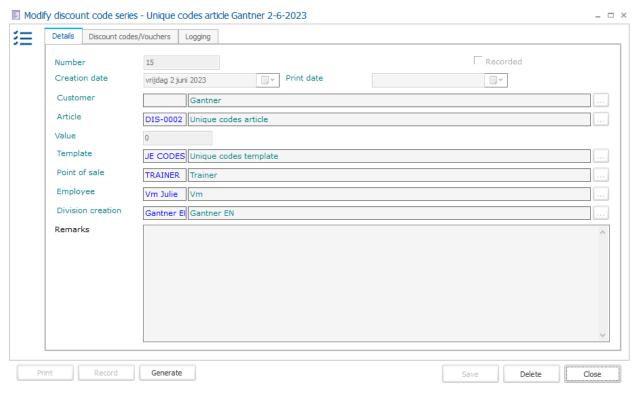


In this screen, first press Search to find the existing series or activate the screen.

Now, a new series can be created using the F2 key.

To create a new series, the customer must be specified. If it is for internal/own use/publication, the name of your company can be specified.

In addition, the article we have created must be specified.



After saving, the 'Generate' button will become active. Once you press this button, the system will ask for the desired number of unique discount codes. Enter the desired number and press 0k.

It is recommended not to generate more than 50 000 codes at once.

Please, fill in the desired number of vouchers ×

2000

Ok Sluiten



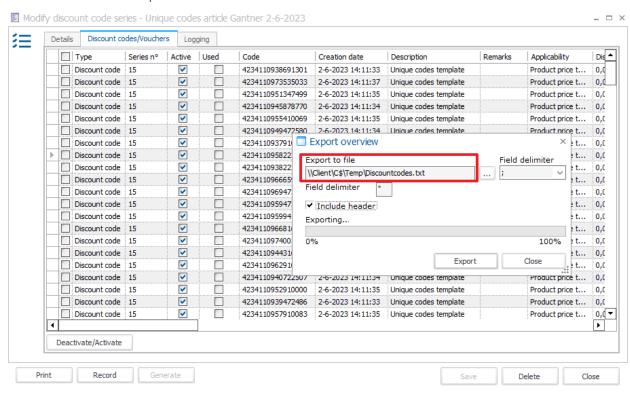
After generating, the newly created discount codes will be visible on the 'Discount codes/Vouchers' tab.

They can be exported via the F12 key so that they can be made available to an external party.

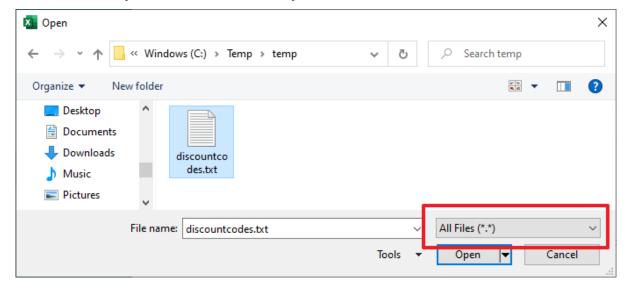
All columns visible in this screen will be exported. If only the discount codes are required in the export, the remaining columns should be removed from the visualisation.

Please make sure that you select a local folder to save the file, and that the conversion between csv and excel is correct when exporting! Make sure the column code contains the correct digits and no conversion was done.

It is recommended to export to a txt file to avoid code conversion:



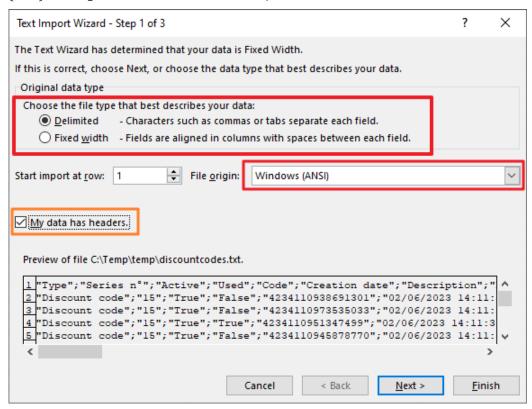
Open Microsoft Excel with a new worksheet and go to Open file, look in the right folder where you saved the above txt file. (Please note: select "all files")





Excel will automatically suggest the import/conversion, and you specify a number of settings at each step.

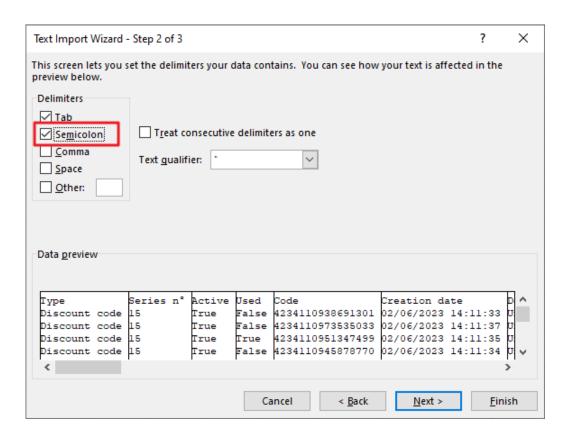
At step 1, specify at the top that the file type should appear separated. Under 'File origin', select Windows (ANSI), and if you included headers in the export, indicate this here:



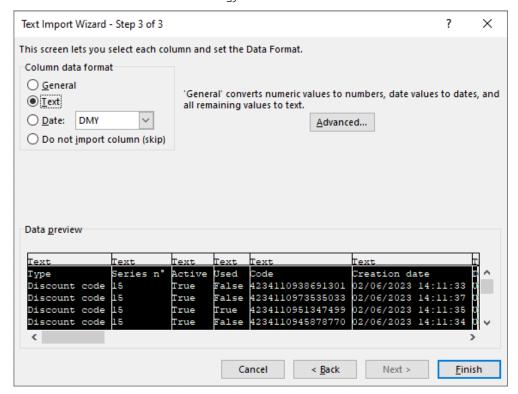
If all settings are correct, click Next at the bottom.

In step 2 of the import, select the 'semicolon' separator and click on Next.

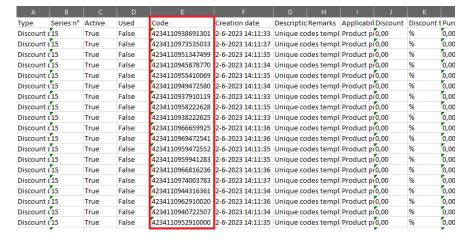




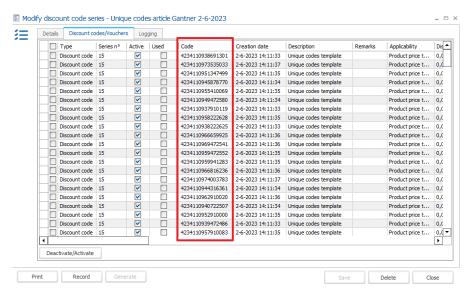
At step 3, first select all columns at the bottom, then choose data type text (if you don't do this, some columns will be converted incorrectly).



Perform a final visual check of your excel file versus your overview in ReCreateX and save the file as an excel file.

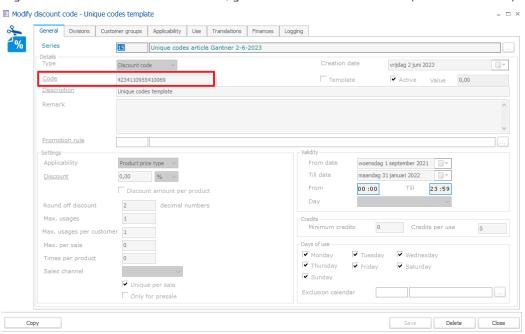




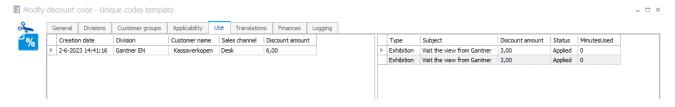


In the overview of discount codes, you can check which have already been used and which are still active. It is also possible to activate or deactivate the discount codes in batch.

If you double-click on a discount code, you are taken to the basic template of that unique discount code:



On the 'Use' tab, you can then see where that discount code has been used.



The 'Print' button at the bottom allows you to print the discount code via a printer. The layout is a Crystal Report document which can be customised.

There are 10 different layouts, each determined per discount code article.





4 Web shop

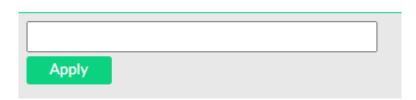
If you want to use discount codes in the web shop, this function must be activated via the web shop manager.

Under tab 'General' - choose 'Settings' - under tab 'Coupons', you have the option to activate discount codes.

General - Settings									
Users Technical setti E-	mail notifica	User fields	General conditi	Messages	Extra	Coupons			
General Settings									
Discount codes active	✓								
Giftcards active									
Vouchers active									
Tesco Active									
Incert Active									
Visualise discount codes by de	efault 🔽								
Maximal number of discount o	codes 10]						
Activate Uitpas functionality	✓								
History Settings									
Show coupons in history									
Show customer									
Show salesnumber									
Enable Search									
Show gift vouchers in history									
Show available minutes									
SAVE									

'Visualise discount codes by default' means the discount code window is unfolded by default in the web shop.

- Enter discount code

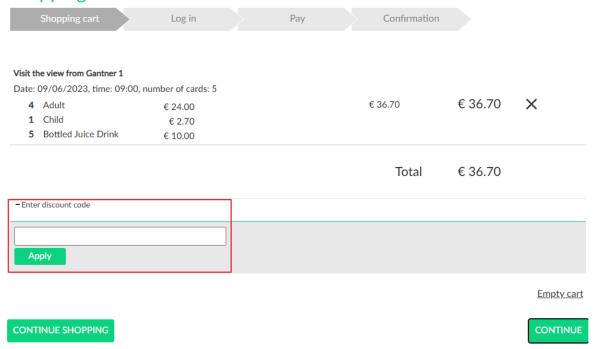


This feature is always available from the moment the order is placed in the shopping basket.

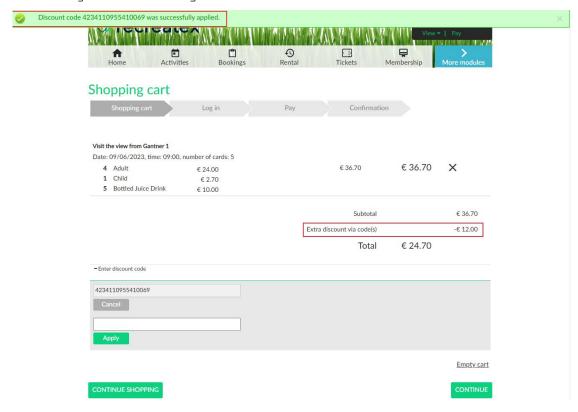


By entering a maximum number of discount codes, you can limit the number of discount codes the customer can enter online in one order. This can be useful if you want customers to be able to use only 1 code per order. If the number is set to 0, they can enter multiple codes in succession without limit.

Shopping cart

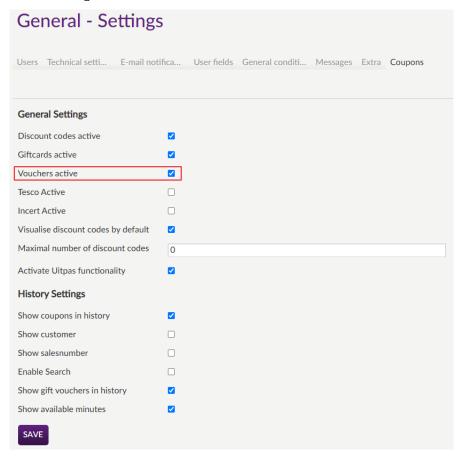


The customer enters their discount code here and clicks on 'Apply'. If everything is set up correctly, they will get a notification indicating that the voucher code was successfully applied. They will also immediately see the discount granted.





"Vouchers active" can be activated so that customers can enter a voucher through the web shop and thus exchange the voucher for tickets, articles,



The additional tab allows customers to exchange their vouchers for tickets, single articles, but no stock articles are offered.



Vouchers

If you have one or several vouchers, you can exchange them here. Fill in the number of vouchers you want to use below.

Fill in number of vouchers

Enter voucher(s)

Choose option(s)

Number of vouchers

ENTER VOUCHER(S)



5 Practical examples

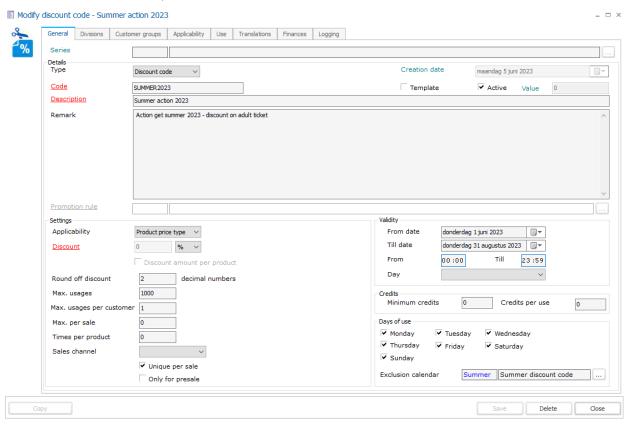
5.1 Example of global discount code

5.1.1 Settings

For example, we wish to create a SUMMER2023 discount code where customers get a 100 percent discount on all adult tickets for the subtropical pool.

Create the template where you define the conditions and code for the discount.

Note: the max. usages per customer is set to 1, so activating POS and Webshop, in which purchases are not allowed, must be done per customer.



Link the relevant divisions and customer groups. Set your discount amount under 'Applicability' and link with the relevant exhibition and ticket types (make sure that under the 'General' tab of your template % or £ is set).

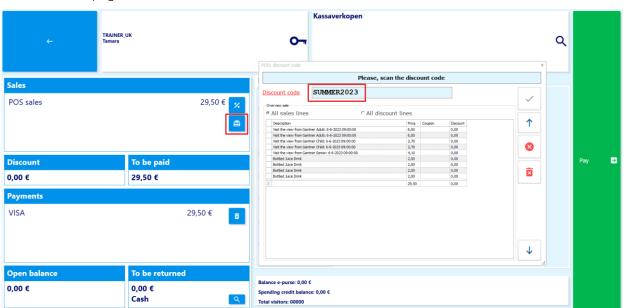


5.1.2 Use on POS

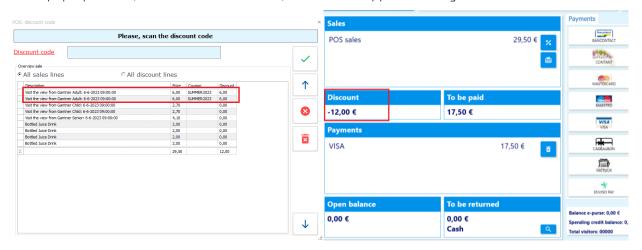
At POS, enter the purchase:



Proceed to the payment screen and select the discount code feature:



In the pop-up screen, enter the discount code, which will be applied directly to the correct articles.



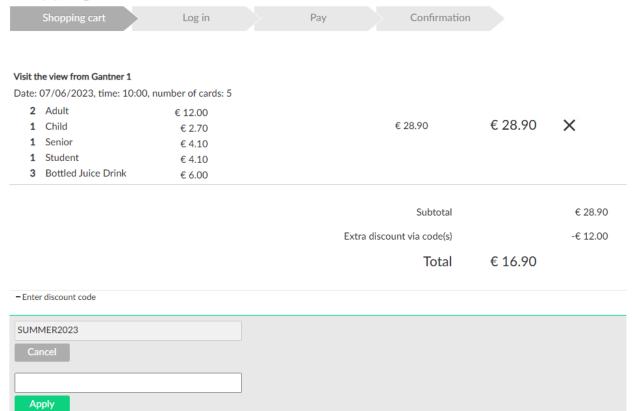


28

5.1.3 Use in the web shop

Create the order and log in to the web shop (anonymous shopping is not allowed in this example). In the shopping basket enter the discount code, which is not case sensitive.

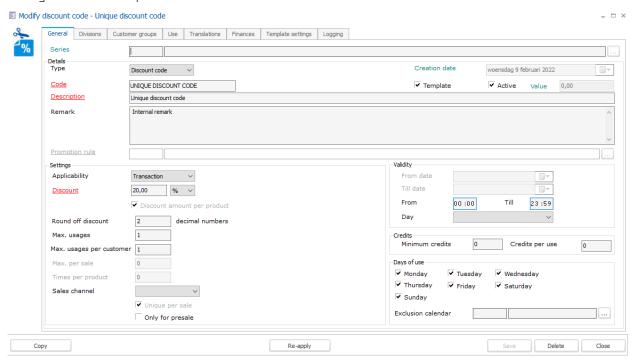
Shopping cart



5.2 EXAMPLE OF UNIQUE NUMBER DISCOUNT CODE

5.2.1 Settings

We want to create unique codes that will be distributed by an external partner. The discount is active during the month of April and offers a 20% discount on the transaction.

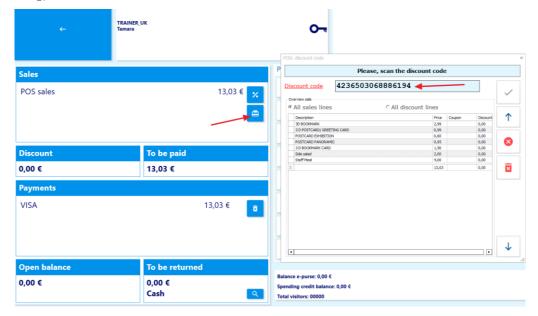


Link the appropriate divisions and customer groups to your template, and make sure you don't forget to activate the template checkbox.

In addition, create your article and generate your unique codes as in section 3 "Creating unique discount codes".

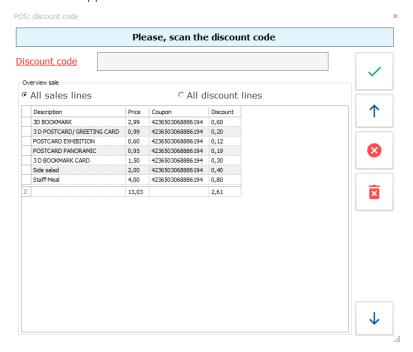
5.2.2 Use on POS

Create the order in the checkout. In the payment screen, choose the Discount code button. There, scan or type in the manual code.





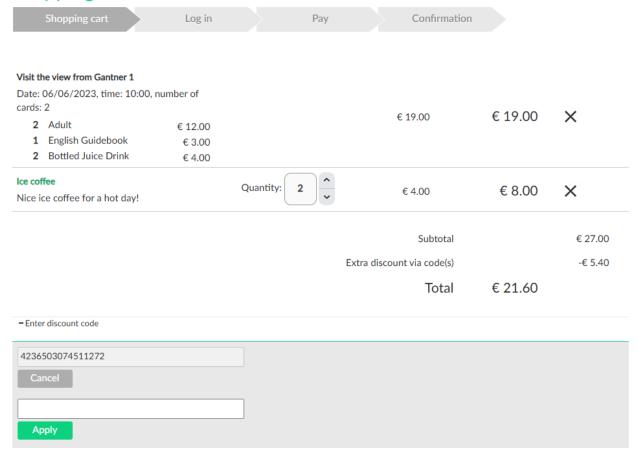
The code is applied to the transaction and distributed over the content.



5.2.3 Use in the web shop

The customer prepares the order online. In the shopping basket, the discount code can be entered by the customer and the discount is applied to the order.

Shopping cart

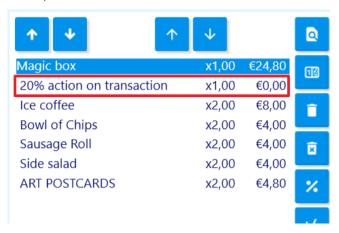




5.2.4 Extra

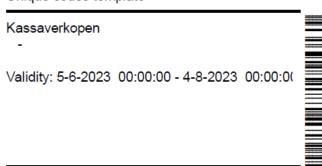
The discount code article linked to the template can also be linked to another article (arrangement) or can be sold separately at a price or for free via the checkout or the web shop. This makes it possible for a unique code to be created and printed directly for the customer when selling the article.

A composite article is sold via the checkout where the discount code was linked:



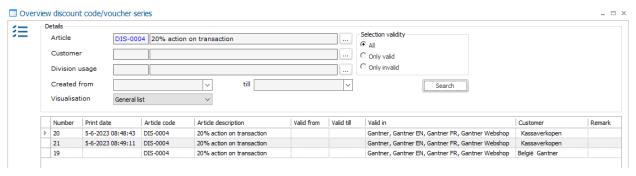
At checkout, a unique discount code is created and printed via the printer:

Unique codes template



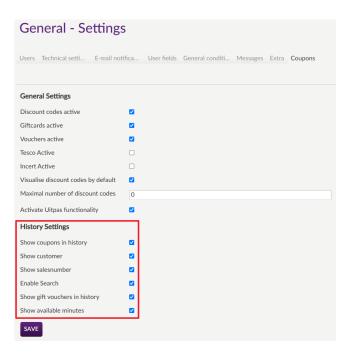
Friends' pass: 4236483604521696

There is no need to have already generated codes, the system automatically generates them at the time of sale. You can also consult this each time at discount code / voucher overview.



This also works online. In this case, it is strongly recommended to activate the history settings in the web shop manager.





The customer can then check for their unique code via their own profile.

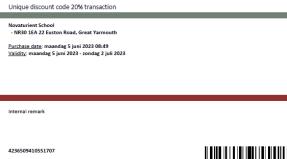
History and overviews



Remember to attach the e-template for the discount code to the discount code article (tab 'Web'), ensuring that it is then sent along with the order via email or can be reprinted via the profile.



Example:



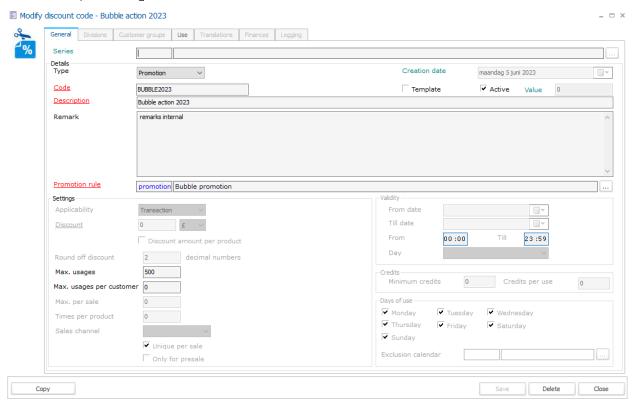




5.3 EXAMPLE OF PROMOTION DISCOUNT CODE

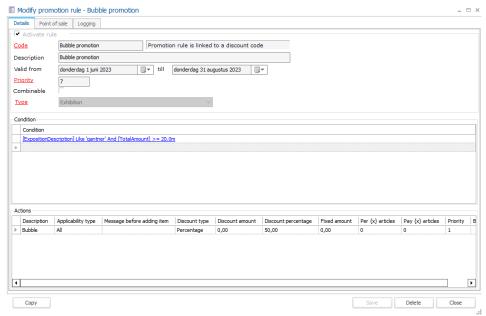
5.3.1 Settings

For example, we want to create a discount code BUBBLE2023 where customers get 50% off the total order, when purchasing tickets for an exhibition.



Only code, description and promotion line are required to be filled in. You can define the number of times to use it as well as the max. usages per customer option.

All other options such as application time and how it is applied are determined via the promotion rule that you link.





5.3.2 Use on POS

Create the order in the checkout. On the payment screen, choose the Discount code button, and type in the manual code.



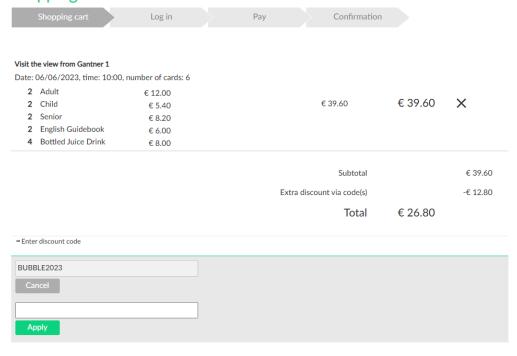
The discount is applied to the order.



5.3.3 Use on the web shop

The customer prepares the order online. Once everything is added to the shopping basket, the discount code can be entered by the customer and the discount is applied to the order.

Shopping cart



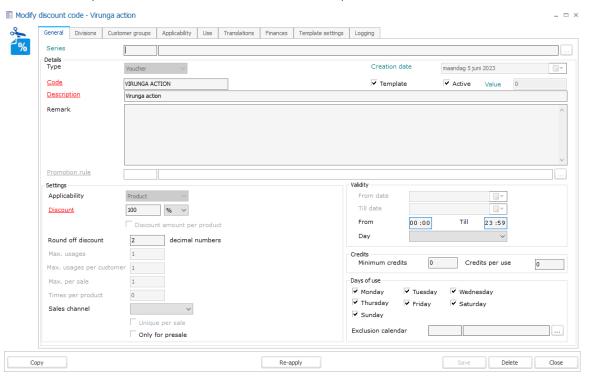


5.4 VOUCHER EXAMPLE

5.4.1 Settings

When purchasing an exhibition ticket, the customer gets the free option of the article 'Virunga actions' which will give them a voucher entitling them to purchase one free Virunga article.

Create the template first and make sure to check the template checkbox.



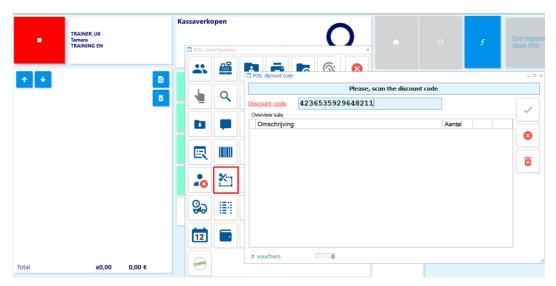
Link the relevant divisions and the customer groups, and under 'Applicability' select the articles the customer will get to choose from.

Then create a discount code for the Virunga action article that will be sold along with the exhibition as an optional article for free. The template is linked to that same discount code article.

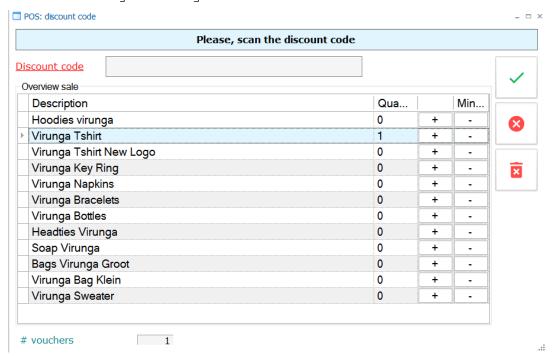
5.4.2 Use on POS

Go to the extra features: enter voucher, which will result in a pop-up where you can enter or scan your voucher.



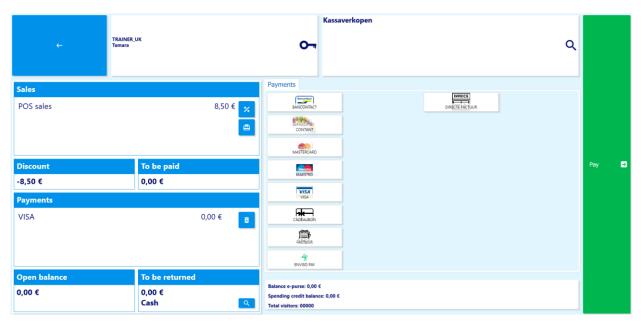


Choose the article you want to give the customer for free.



The order will appear in the checkout, only on the payment screen will the discount be settled.





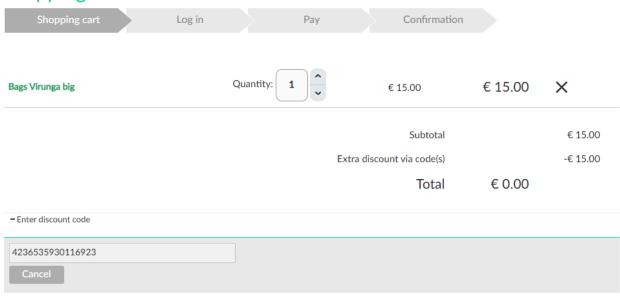
Or you can also simply tap the article and click on discount code via the payment screen, enter the voucher code, and the discount is applied in one go.

5.4.3 Use on the web shop

In this example, we are working with a stock article. For tickets and memberships, customers go to the 'Voucher' tab in the web shop, and enter their voucher code there to get a free article. However, the feature is different for a stock article versus ticket sales or article without a specific type.

For a stock article, the voucher can only work if you place the article in the shopping basket.

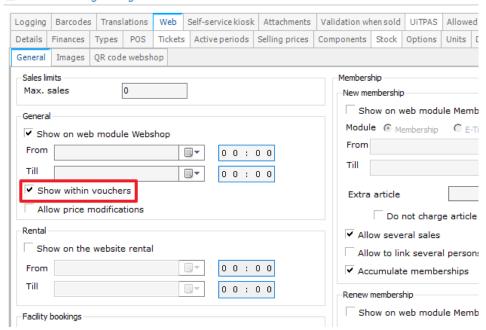
Shopping cart





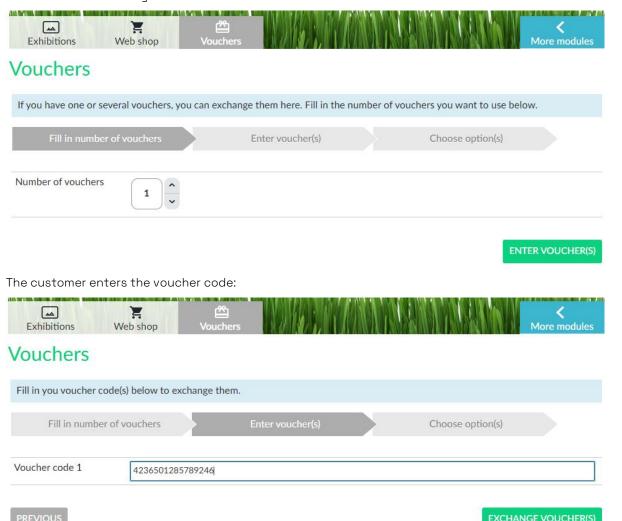
Don't forget that under the tab 'Web' (on the article), you tick the option "Show within vouchers".

Article card - Bags Virunga Groot





If you create a voucher for exhibitions, it is possible to redeem it via the 'Vouchers' tab. The customer then chooses how many vouchers to enter.

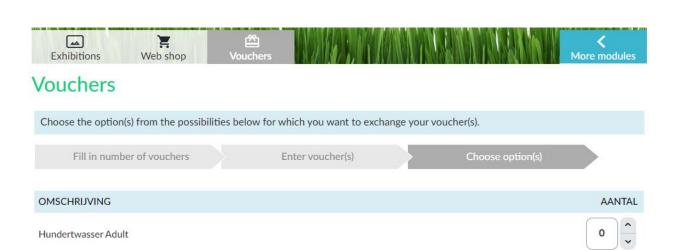


And then chooses what they would like a free ticket for:



0

Number of vouchers: 1

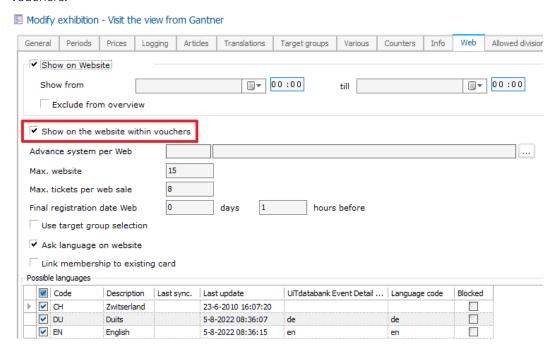


PREVIOUS

Visit the view from Gantner 1 Adult

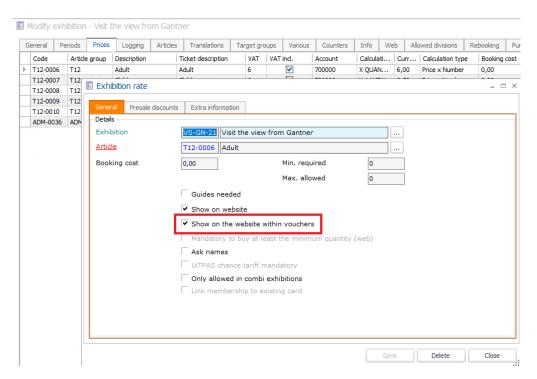
The system automatically continues the flow of choosing the right time slot and completing the purchase of this ticket. Therefore, the same tickets cannot be paid for directly.

NOTE: Do not forget to indicate, for example, for the exhibition, this option may be used within the vouchers.



This option should also be activated for the price article linked to the exhibition.





5.4.4 Extra

Again, as in the case of unique discount codes, it is possible to generate unique codes and export them to an external party. (Section 3 Unique discount codes)

